SASHA VELJANOV, DVM

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Profile:

Sasha Veljanov is a relief and development professional with over 21 years of experience in a variety of emergency and development contexts throughout the Middle East, Asia, Africa, and Europe. Sasha specializes in management quality and operations management, supporting programs by creating and implementing efficient and effective systems and processes in supply chain, finance, human resources, logistics, risk management, organizational assessment and improvement, generating and disseminating information, and stakeholder engagement. At the same time, Sasha is actively engaged in new project development, program management, monitoring & evaluation, data research and management; institutional assessments and capacity building (project cycle, management systems and processes); digital health.

Sasha is currently based in Amman, Jordan, and is available to travel for projects of interest.

October 2018 - Present

Senior Consultant

Eureka Idea Co (EIC) - Consulting Consortium

Consultancy Assignments:

Present:

• CHAI (Clinton Health Access Initiative) NODE Pilot Program Management & Coordination – Digital Data Management & Connectivity solution for HIV and COVID Digital Diagnostic Devices - automatic transfer of HIV /COVID test data from remote locations to the central government database (NASCOP) as well as result return to patients; Kenya.

Past Clients:

- Arcady Group & Stop TB Partnership Re-Imagining TB Care (R-ITBC) Digital Technologies for TB Care: Country Landscape; TB Country Profile; Possibilities of application of existing and new digital technologies in the Cascade TB Care Model for the five focus countries (Indonesia, Myanmar, Philippines, Nigeria and Zimbabwe);
- WHO HIV Forecast Methodology Data Research on HIV Key Population Groups and in particular research on Knowledge of Status among PLHIV Partners, AGYW and Transgender (all countries).
- WHO HIV Dashboard Data Quality Control

Eureka Idea Co Operations & Program Development:

- Identified business opportunities for EIC in the Middle East and Africa
- Team Lead for proposal development
- EIC website (Wordpress) development and editing

October 2017 - July 2018

Institutional Development and Management Consultant

i-APS/global and Jordan

- Served as Team Lead for I APS' internal Organizational Assessment and Change Management process
 - Developed organizational assessment tools and matrix for i-APS clients;
 - Liaised with other senior consultants to conduct self-reflection exercise;
- Designed operational plan for Third Party Monitoring of OCHA's projects in Syria;
- · Designed operational plan, approach and methodology for End Line Evaluation of UNDP projects in Syria;
- Prepared and led implementation of WASH needs assessment in Yemen. Designed the assessment methodology; managed data
 collection field work teams remotely; analyzed data; generated conclusions and recommendations; and wrote needs assessment
 report for presentation to the client
- Designed an organizational capacity assessment for the Nigeria local subsidiary of a global development federation

July 2017 – September 2017

Management Consultant-Girls Education Challenge

Plan International UK / Sierra Leone

Provided leadership, financial and programmatic management for start-up phase of four-year, £12m Girls Education Challenge project:

- Coordinated with the relevant governmental authorities to secure line ministry approval of the project
- Coordinated four international and local consortium partners to ensure delivery of project activities in line with donor expectations
- Ensured quality reporting, communication, and information dissemination in line with donor and internal specifications
- Supervised and mentored project operations staff and led recruitment for 4 positions, which were vacant. Managed on-boarding of external procurement agency

June 2017 - July 2017

Operations Management Consultant

JSI Research & Training Institute, Inc./Sierra Leone

• Managed logistics and procurement process for JSI End—of-program event in Freetown (tenders for venue and printing material;

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Conducted local staff comparative salary analysis based on Birches Salary Survey document; identified salary level flow for the NGO
sector in Sierra Leone for the past 3 years and noted the differences/recommended possible adjustments for JSI office in Sierra Leone

December 2016 - March 2017

Business Start-Up Consultant

Cortex Virtual Reality Center / Athens, Greece

- Consulted with the owner to understand business vision, objectives, and values. Designed business model for Cortex-VRC. Analyzed
 various pricing schemes based on differing assumptions of client flow. Presented high, medium, and low case scenarios matching
 different utilization assumptions and price points, and recommended a pricing structure that maximized likely profit while maintaining
 realistic assumptions of start-up customer base.
- Conducted market research to Identify possible investment and funding sources. Generated a combination of private investment and locally available small business loan service to fulfill the projected budget needs
- Recommended VR Gear, Equipment Set, and software package based on business owner's ideas combined with my research and technical knowledge of the industry. Prepared procurement plan, identified vendor for VR and other IT Equipment, prepared and executed purchase orders, and ensured timely delivery and installation of all equipment.

October - December 2016

Operations Management Consultant

Catholic Relief Services - Lebanon

- Provided leadership and oversight of the country program's operations and support departments including Supply Chain Management,
 Human Resources, Finance, Information and Communication Technology, Risk Management
- Analyzed CRS Lebanon Cost Allocation and Procurement systems and provided recommendations for systems improvement

April – October 2016

Head of Operations – Migrants Crisis

Catholic Relief Services - Greece

- Provided leadership and oversight of the country program's operations and support departments including Supply Chain Management, Human Resources, Finance, Information and Communication Technology, and Risk Management. Structured the business processes for the new country office, bringing it in line with agency global standards.
- Led tender and contracting process to establish business relationships for legal support, accounting services, insurance, and office space for the new country office.
- Prepared detailed procurement manual for local partners, outlining procurement principles and procedures. Built the partners'
 capacity to manage procurement in line with CRS and donor compliance standards
- Prepared and executed contracts worth over €1 million for UNHCR-supported reconstruction and refurbishment of 6 apartment blocks used to house 1,200 refugees. Led tender, selection, and contracting of vendors, and delivery and installation of products worth over €350,000, to supply furnishings and appliances to ensure acceptable living standards
- Established and managed internal control systems for UNHCR-funded Cash Transfer program worth over €3 million, which provided financial security to 13,000 refugees. Reviewed the proposed contract with the financial support institution for provision of cash cards, bringing it in line with CRS' policies and in compliance with CRS' contractual management process. Developed tracking system for proper accounting of cards received, issued, and balance; and reconciled with online accounting system
- Conducted donor pipeline analysis, expense monitoring, and realignment of budgets from donors including UNHCR and DFID. Provided
 oversight of, and directly contributed to, budgeting and procurement planning for new project development. Led donor compliance for
 the country office.

September 2015 - April 2016

Head of Operations

Catholic Relief Services - Turkey

- Country Program Leadership in Operations Management, responsible for oversight of Supply Chain, HR, Finance, ICT, Compliance; Effectiveness and efficiency; Risk Reduction; Relationship Management and stakeholder engagement
- Directly managed local procurement tender of food commodities and NFIs as well as transport to and warehousing in Syria, with overall program value of over \$20 Million
- Established compliance standards for operations, inventory management and food distribution inside Syria, through remote management, taking into consideration staff safety and security

May 2012 - September 2015

Head of Operations

Catholic Relief Services - Sierra Leone

- Country Program Leadership in Operations Management, effectiveness and efficiency, risk reduction, and stakeholder engagement
- Created the Management Analysis Tool an Excel based platform that gave automatic cost comparison results of monthly expense data; created prompt action plan for addressing operational cost challenges and bringing them in line with the planned budget
- Improved country program procurement system by analyzing monthly procurement trends
- Designed and implemented training for institutional capacity building for local Caritas partners
- Planned, coordinated and managed international procurement of 2,000 MT/year of food commodities for the Food for Education program, from the supplier point in USA to the distribution point in Sierra Leone, with total program value of \$4 million/year
- From June 2014 August 2015, led CRS SL Ebola Emergency Response and corresponding staff safety and security measures. Developed the CRS SL Ebola contingency plan
- Served as overall coordinator and budget manager of the implementation of the agency's Ebola response projects with a budget of over \$7 million for six months

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• Led rapid procurement and logistics support to four District Ebola Response Centers (DERCs) in hardest-hit districts during the Ebola response: overall management of Government Ebola response fleet (200+ vehicles) that included establishment and maintenance of emergency communication systems, vehicle dispatch, decontamination, fuel and maintenance control, rapid vehicle service

December 2007 - May 2012

Head of Management Quality

Catholic Relief Services - Zimbabwe

- Country Program Leadership in Operations Management for financial portfolio of \$90 million
- Identified inefficiencies and risks in country office procurement processes. Designed and conducted an assessment, resulting in recommendations for improved operational efficiency in procurement processes. Led the design and roll-out of new procurement systems, which due to its success in-country, became the prototype for global agency-wide process improvements
- Designed and implemented organizational and project management capacity building training for local implementing partners in Zimbabwe
- Improved country program asset management by creating a system for recording, marking and physical count of assets as well as linking the asset register information with the data in finance and procurement databases

August 2007 -November 2007

Rapid Emergency Response Coordinator

Catholic Relief Services - India

- Coordinated flood relief in Assam and Bihar States; Provided capacity building to local partner on emergency response; Led the team in conducting rapid needs assessments and led proposal development process for emergency relief.
- Provided on-the-job training for CRS India staff in rapid emergency response management

June 2005 - August 2007

Base Manager (Emergency Response)

Catholic Relief Services - Sri Lanka

- Managed filed office in Hambantota Sri Lanka for the Tsunami emergency relief; coordinated the team of CRS and local partner staff; provided capacity building for local partner in organizational development and emergency response; led the team in conducting rapid needs assessments and proposal development for tsunami emergency response.
- Provided Project Cycle training (Pro Pack I) for local Caritas Sri Lanka staff; Institutional development and strengthening trainings for local cooperatives formed as a result of Tsunami emergency program/efforts.

1999 - 2005

Multiple Positions:

Catholic Relief Services - Macedonia

- Program Manager Anti-Trafficking
- Program Growth proposal development
- Strategic Support local partner capacity building
- Project Assistant Peace building regional initiative

Education and Training:

1989 – 1998 Doctor of Veterinary Medicine

Belgrade University – Faculty of Veterinary Medicine, Belgrade, Serbia (prep-medical studies)
St. Cyril & Methodius University – Faculty of Veterinary Medicine, Skopje, Macedonia (clinical studies)

1998 – 1999 Veterinary Doctor/Internship ProgramState Veterinary Hospital,

Department of Internal Veterinary Medicine and Small Animal Surgery, Skopje, Macedonia

Harvard Series: Leading and Motivating; Managing Crisis; Career Management; Coaching Mindset for engaging and developing staff

Professional Development:

- USG Regulations
- TOT Sphere Standards
- TOT Peace building

Voula Nautical Academy, Voula, Athens, Greece

International Bareboat Skipper Radio VHF License

Languages:

Macedonian – native; English – fluent; Serbian/Croatian – fluent